



Woodstone Energy is an energy services company (ESCO) that designs and implements turnkey, energy-saving solutions for a variety Fortune 100-ranked manufacturers around the globe. We develop projects that use utilities more efficiently and optimize the use of electricity, natural gas, water and waste water. Woodstone brings to the table the needed engineering and project management to take any project from conception to completion.

We guarantee our services will significantly reduce your energy consumption through the quickest means possible.

oodstone Energy brings verified savings to your bottom line, tying our profit to the delivery of your projects. We work with your energy engineers to establish a baseline of your existing systems and costs then agree upon a way to validate project savings. If the project does not meet the agreed-upon savings, we do not make a return on your investment.

Our business approach sets us apart from other ESCOs.

A flexible, open business model. To meet our diverse client needs, we align our projects to meet your ultimate goal of optimizing energy consumption and saving money.

Sourcing experienced, local resources. We partner with seasoned, local contractors and suppliers who best know your individual site requirements and safety standards. Hiring local workers is less costly, and we pass that savings to you.

The Woodstone Guarantee. We offer 100-percent, risk-free engineering solutions and tie our work to rate of returns that are realized within two or three years.

Woodstone Energy proudly works with the following industries:

- Aluminum
- Chemical
- Consumer Packaged Goods (Food)
- Consumer Packaged Goods (Household)
- Oil Refineries
- Pharmaceutical

Working with Woodstone Energy leads to:

- Greater cost reduction
- Compressed project implementation
- Process consistency and standardization.

Woodstone Energy investigates a wide range of utility opportunities and systems.

Increasing utility costs and market fluctuations cause plants to exceed operational budgets and compromise a product's competitive pricing strategy. At Woodstone Energy, we strive to reduce those costs and maximize profits. With more than 200 years of cumulative experience in the

energy services market, we focus on energy infrastructure projects, including conservation and cogeneration and sourcing alternative power and fuel to reduce a plant's dependency on natural gas and coal.

Energy conservation

Today, manufacturers are employing progressive sustainability programs, rediscovering problems that

have yet to be addressed and generating new projects that benefit both manufacturing plants and corporate offices. Woodstone Energy partners with your plant teams to expedite projects leading to quicker savings.

Cogeneration (combined heat and power—CHP)

Cogeneration, or Combined Heat and Power (CHP), provides an optimal way to produce electricity and thermal energy from a single fuel source, thus reducing the overall cost and reliance on purchased electrical power and fuel. In fact, a healthy, green CHP plant can increase an overall utility plant's efficiency by 40% over standard generation.

Alternative fuels and energy

Today's manufacturers are looking beyond traditional utilities to power their facilities. Alternative fuels consist of other types of materials that can be used as energy:

- Bio-mass: wood and tire derived fuel (TDF)
- Non-fossil methane (landfill gas)
- Excess plant waste.

Woodstone Energy has broad experience with installing new and retrofitting existing systems in the bio-mass and alternative energy arenas. We can engineer and implement a variety of readily accessible, alternative fuel sources, using local resources to save on the sourcing and running of that fuel. Plus, we can assist with negotiating and acquiring the fuel from area suppliers.

responsive manner offers double the benefits. Facilities use less utilities and release a lower amount of emissions into the environment. This leads to reducing

Manufacturing in a more

efficient, cleaner and

operating costs, delivering a more competitively priced product and adding

profit to the bottom line.











Woodstone Energy is a leading provider of progressive energy conservation and sustainability solutions for large, industrial manufacturers throughout North America and around the globe.

Discover solutions for your manufacturing plants. Visit us online at **www.WoodstoneEnergy.com** or call our offices at **(812) 246-9766** to speak to a Woodstone Energy representative.



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